

Starting out in Pest Control

This new one day BPCA course is designed for anyone considering a career or business within the pest control industry. It will provide new businesses with all the answers to the essential questions that they may not have considered.

Topics covered will include:

- What's in a name – how do you register your business and what status will suit your company?
- Insurance – what do you need to cover and what are suitable levels?
- Qualifications – what does the law say and what is best practice?
- Start-up requirements – what are the hidden costs when you start your company?
- Equipment – what do you need and where do you get it?
- Paperwork – what do you require and what will the customer expect
- Pricing for profit - what's your bottom line?
- Website design and registering a domain name

This course can be undertaken as a standalone training day, or as an introduction to the 2 day BPCA How to sell in the Pest Control Industry course, which is designed to give candidates the confidence and skill to sell services in the pest control industry.

Cost Members	£165 + VAT
Non-members	£195 + VAT

The fee includes morning and afternoon refreshments, lunch, and hand-out material

Cancellation

Cancellations can only be accepted on receipt of written instruction and are effective from the date received by the BPCA. Charges will be applied as per the table below:

Working days prior to course	General Pest Control Course	All other courses
More than 10 working days	No charge except £100 + VAT deposit	No charge
5-10 working days	50% of course fee excluding £100 + VAT deposit	50% of course fee
Less than 5 working days	100% of course fee	100% of course fee